

Product Program

Commissions Percentage:

			LEVEL 4	LEVEL 5
LEVEL 1	LEVEL 2	LEVEL 3	LEVEL 4	LEVEL 5
\$25 PPV	10% of Level 1	20% of Level 1 10% of Level 2	30% of Level 1 20% of Level 2 10% of Level 3	40% of Level 1 30% of Level 2 20% of Level 3 10% of Level 4

All levels require \$25 PPV and 2 hosting lines with a Level 1 in each.

Performance Bonus:

3%	PLUS 3%	PLUS 3%
3%	PLUS 3%	PLUS 3%
3%	PLUS 3%	PLUS 3%
3%	PLUS 3%	PLUS 3%
3%	PLUS 3%	PLUS 3%

3 hosting lines with a Qualified LEVEL 2 or higher in each

3 hosting lines with a Qualified LEVEL 3 or higher in each

3 hosting lines with a Qualified LEVEL 4 or higher in each

Performance Bonus Qualifier: Commission Percentage:

LEVEL 1: Purchase at least \$25 PPV worth of product. We suggest enrolling in our Autoship Program with one bottle of Fruits and Veggies and one bottle of TN Taste. Everyone needs their Fruits and Veggies and something to wash it down with, might as well be our TN Taste!

LEVEL 2: Host two or three people in the Membership Program and have them order the same. By hosting the third and building your organization by 3's in the product program you'll be on your way to qualifying for the Performance Bonuses. You're now at 10% commission on sales in your hosting lineage!

LEVEL 3: Help the people you hosted become LEVEL 2. You're now at 20% commission on sales in your hosting lineage and 10% on your Level 2 hosting lineage! If you have three hosting lines with a Qualified LEVEL 2 or higher in each then you'll begin earning the Performance Bonus.

LEVEL 4: Help the people you hosted become LEVEL 3 by helping the people they hosted become LEVEL 2. You're now at 30% commission on sales in your hosting lineage and 20% on your LEVEL 2 hosting lineage and 10% on your LEVEL 3 hosting lineage! If you have three hosting lines with a Qualified LEVEL 3 or higher in each then you'll begin earning more Performance Bonus.

LEVEL 5: Help the people you hosted become LEVEL 4 by helping the people they hosted become LEVEL 3 by helping the people they hosted become LEVEL 2. You're now at 40% commission on sales in your hosting lineage and 30% on your LEVEL 2 hosting lineage and 20% on your LEVEL 3 hosting lineage and 10% on your LEVEL 4! If you have three hosting lines with a Qualified LEVEL 4 or higher in each then you'll begin earning more Performance Bonus.

For all levels above: When someone in a hosting leg of your business reaches the same level as you, the Commission Percentage goes to that person since levels are equal. This is intended to serve as a motivator to always be the leader in your group.

Performance Bonus:

This additional bonus starts at Level 3. It pays 3% down your organization down five qualified levels of your same Level. Be sure to qualify for this level by hosting 3 on \$25 PPV and having them host 3 each at \$25 PPV for Level 3. For Level 4 and 5 have each of them do the same. Level 5 and 4 can qualify for level 4 and 3 even if not qualified for current level.

Helpful Hints:

- 1) Product Program commissions are paid per calendar month after the 15th of the following month.
- 2) If you host 2, that host 2, that host 2, that host 2, you're at LEVEL 5. Including you, that's only 31 people purchasing \$25 PV. You should be able to do this before you're Presidential Director.
- 3) If you host 3, that host 3, that host 3, that host 3, you're at LEVEL 5. Including you, that's a whopping 121 people purchasing \$25 PV and you're fully participating in the performance Bonus. Notice the difference one person makes.

This explanation of the Product Program Commission is intended to show how the income is calculated but not intended to represent typical, actual, or average earnings of any specific Team National Independent Marketing Director (IMD). The results to be realized by an IMD will depend upon the time and effort that individual devotes to building his or her business.

Product Program

We just unveiled the payout for the new product program and WOW!! My phone has been ringing off the wall. Everyone is excited and for good reason. The product program is a real money maker. Our company is in the membership business, not in the product business, which allows us to keep the prices of our products lower, yet still have one of the highest payouts in the industry. The compensation plan is clearly explained in the new Details of the Comp DVD , so get a copy and see what all the excitement is about.

I've been asked to show some examples of what you would earn with a certain number of your team on auto ship. . I use \$100 per month as an example, because that is what a husband and wife would spend if they were on just a couple of the nutritional products each. For instance, TN Fruit, TN Veggies and TN Taste (TNT). That combination is great, because TN Fruit and TN Veggies are good for everyone, and the feedback from the sales field is that TN Taste (TNT) is helping people lose weight, have more energy, sleep better, etc. Try it, I know you'll like it.

Here are a few examples using that and duplicating it through your team. Keep in mind, that each person you host is a separate hosting line. If you have hosted 20 people, you have twenty hosting lines, even if they are all in only one or two lines of your business. If you had three of your hosting lines, (does not have to be personally hosted, anyone in the hosting lineage will count) that were on auto ship for \$100 of our nutritional products monthly, and they had three of their hosting lines doing the same, and they had three also; this would be a total of only 40 people including you. Your commissions would be over \$300 per month. Taking that down just one more level, would increase your monthly commissions to over \$1100! That's only a total of 120 people. Many people reach that by the time they reach Presidential or Bronze.!

Each person you host starts a new hosting line. The more you host and duplicate, the bigger the check. Using the same example, but now hosting 5 instead of 3. Duplicating it the same way would change the numbers considerably. Also 5, that host 5, that host 5, would be 156 people on auto ship instead of 40. This would make your commission over \$1,200 per month, while taking that down just one level deeper, would put your monthly commissions over \$6200!!!!

The bottom line is, as you build your Team National business, share the products with your new IMDs and you could create a strong residual stream of income along the way. Our products are among the highest quality in the industry, priced better than any of the competition, along with one of the highest payouts in the industry. It just doesn't get much better than that.

Please note that features from the previous product program will not be available in the new Product Program. These features such as 12 month free and point counts had to be discontinued in order to create a more exciting product program.